

## POSITION DESCRIPTION

<b>Position</b>	<b>Director of Regional Impact</b>	<b>Category</b>	Full-time, permanent
<b>Supervisor</b>	Deputy Director	<b>Function</b>	Programmatic

### Position Overview

The Director of Regional Impact will lead the organization's local efforts to support new and ongoing local and regional attainment-focused initiatives, and to advance the implementation and scaling of evidence-based, attainment-focused practices and policies. The Director of Regional Impact will maintain a clear focus on catalyzing and supporting local-level cross-sector attainment and talent development initiatives aligned with the labor market needs. The Director will initially supervise and support a team of four Regional Impact Managers, with two additional Managers being hired in 2022. As funding is made available, this will eventually include a team of eight Regional Impact Managers, one per prosperity zone across the state, who will focus on this work.

### Key Functions

Promote **myFutureNC advocacy efforts** at the local level. Lead regional efforts to convene, engage, and drive awareness with public and key partners to inspire a deep commitment to improving attainment.

**Foster collaboration** and postsecondary prioritization across local education, workforce, and economic development sectors to facilitate alignment in support of myFutureNC attainment and talent development priorities.

Lead Regional Team efforts to **Catalyze and Support Local Initiatives**: Lead the Regional Impact Managers who will identify, map, and support partners who are leading existing & emerging initiatives. Catalyze new local and regional collaboratives across the state by providing necessary toolkits and data for local stakeholders to determine where to prioritize their resources.

**Strategic Regional Supports**: Provide local leaders with an attainment roadmap and local attainment profiles. Help set and measure progress toward local goals. Identify, support and educate decision-makers about the most impactful cross-sector evidence-based best practices. Promote funding relationships at the local levels supportive of cross-sector myFutureNC attainment goals and high impact strategies with private philanthropy.

### Responsibilities

- Work closely and collaborate with the President/CEO, Deputy Director, and myFutureNC staff to maintain a constant field-based feedback loop.
- Provide direction, supervision and support of Regional Impact Managers.
- Manage program-aligned contractors.
- Manage project specific budgets.
- Coordinate the work of cross-functional teams towards a desired outcome that ultimately leads to increased educational attainment.
- Design and lead collaborative, complex, and diversified projects, coordinating the work of other professionals, managing project specific budgets, and ensuring accountability.
- Coordinate and lead programmatic local networks across the state that are centered around specific strategies that lead to increased attainment
- Ensure programmatic commitments, policies and procedures, financial standards, and legal requirements are met and managed for compliance; decisions may bind the organization financially or legally.

- Facilitate strategic dialogues with senior-level stakeholders, articulating a development vision, synthesize and vet a plan of action, identify key issues, develop potential solutions, and implement plans to deliver targeted outcomes.
- Financial responsibility includes working within a budget.
- Maintains confidentiality of frequently sensitive and emotionally charged information.
- Manage and implement strategic initiatives with broad impact by collaborating with key stakeholders to enhance collective impact in accordance with short and long-term objectives.
- Identify evidence-based best practices underway in regions across NC and nationally and push out these models across NC regions.
- Promote and help support regions in the implementation of all myFutureNC identified strategies that help increase attainment.
- Maximize opportunity to act independently and resolve complex issues within scope.
- Work proactively towards implementing organizational strategic goals.
- Other specialized services as may be required and/or requested.

### Position Competencies, Compensation and Travel

<b>Education</b>	Requires a bachelor's degree with a graduate degree desirable.
<b>Experience</b>	Requires demonstrated evidence of deep experience and knowledge in the field of education and/or workforce policy. Requires experience leading teams with management and direct staff supervision. Preferred experience in demonstrated program/project leadership, evaluation and research, financial/budget management, and strategic partnership engagement. Extensive education and work experience in North Carolina preferred.
<b>Skills</b>	The position requires excellent personnel and project management skills, in addition to managerial, organizational, verbal and written skills.
<b>Compensation</b>	Salary commensurate with education and experience. Benefits competitive with public and private industry including but not limited to health and savings plans. 40 hours per week.
<b>Position Type</b>	Hybrid: This position is based in Raleigh, NC and requires a minimum of 2 but no more than 3 in-person office days per week. Exceptions may apply on an as-needed basis with advance notice provided.
<b>Travel</b>	This position requires some statewide travel.
<b>Apply</b>	Interested applicants should send resume and cover letter to: <a href="mailto:communications@myfuturenc.org">communications@myfuturenc.org</a>

### About myFutureNC

myFutureNC is a non-partisan statewide nonprofit organization which promotes a shared vision for an education-through-workforce continuum across North Carolina (from early childhood through adulthood) and aligns and coordinates local, regional, and state actions that will dramatically increase attainment of valuable credentials and postsecondary degrees. Our work is guided by meeting or exceeding a goal of at least two million North Carolinians by 2030 with valuable, high-quality credentials and postsecondary degrees that will lead to a stronger, more competitive, and prosperous North Carolina.